



# BRAZIL

## SALES INCENTIVE TRIP 2021: BAHIA

### GENERAL INFORMATION & POLICIES

Distributors are given the opportunity to earn a trip for one, in a shared room with another trip earner of the same gender, or earn a trip for two with a private room.

#### TRIP LOCATION

Bahia, Brazil

#### TRIP DATES

Arrival: 6 February 2022

Departure: 10 February 2022

#### QUALIFICATION PERIOD

1 Aug.-31 Dec. 2020

#### TRIP ATTENDANCE GUIDELINES

Trip earners at all ranks below Diamond Director must attend the Sales Incentive Trip for the region where their business is registered and may only attend one Sales Incentive Trip with costs covered by Jeunesse, per the trip promotion. Trip earners who achieve the rank of Diamond Director or above prior to the deadline may attend one Sales Incentive Trip in the region of their choice with costs covered by Jeunesse, per the trip promotion. Highest achieved rank is defined as the highest rank ever earned. Temporary rank assignment purchased via promotions and special programs is not an achieved rank.

#### RSVP REQUIREMENTS

Trip earners are required to RSVP for the trip via the online RSVP system in Joffice™ by 31 December 2021; otherwise, space is **not guaranteed**.

#### AIR TRAVEL

Once you have submitted your RSVP through the online registration system, you are then responsible for booking and paying for your own flights. There are no flight vouchers available as part of this promotion, and you will therefore not be reimbursed. We recommend booking as early as possible to get the best rates, so you will have more to spend on souvenirs! Please see the FAQs section at the end of this document for more details.

Please Note: While we never expect to cancel or postpone any of our trips, unforeseen circumstances can arise. We highly recommend you purchase travel insurance to cover any costs that you may incur related to the trip, such as flights. Jeunesse will not reimburse any out-of-pocket costs that a Distributor incurs for

themselves or their guests, should a trip be canceled or postponed.

#### ACCOMMODATIONS

Each trip earner will be provided with accommodations in a standard guest room. Trip earners of all ranks who receive a “full trip for one” will receive one bed in a double occupancy room and can choose the person with whom they would like to share the room, if BOTH trip earners inform Jeunesse of their request on or before the deadline. Please send an email with your request to [Incentives@JeunesseHQ.com](mailto:Incentives@JeunesseHQ.com) and submit the request through the online RSVP system in Joffice. If no rooming request is made, trip earners of all ranks who receive a “full trip for one” will be paired with another “full trip for one” earner of the same gender. Trip earners who receive a “full trip for two” will receive one double occupancy room and will room with their chosen guest, who may not be another Jeunesse Distributor.

#### GROUND TRANSFERS

Ground transportation will not be provided; therefore, it will be the Distributor’s responsibility to obtain transportation to and from the resort on the arrival and departure date, respectively.

#### MEALS

This is an all-inclusive resort. All meals will be provided. Note that specialty restaurants may incur charges which would be the Distributor’s responsibility. Please check with the resort upon arrival for details.

#### INCIDENTAL CHARGES

No incidental charges are covered.

#### ACTIVITIES

We want you to get to know this amazing destination; therefore, some activities will be provided, and you will also get free time to INDULGE. DISCOVER. EXPLORE. on your own.

#### CASH-IN-LIEU

Cash-in-lieu of attendance is not allowed.

#### TRANSFERS

All earned trips and airfare vouchers (where applicable) are nontransferable and have no cash value.

#### TAX REPORTING

Cost of accommodations, meals, gifts, prizes and activities

# GENERAL INFORMATION & POLICIES

will be reported as taxable income to the proper tax authority, where required.

## CANCELLATION

Jeunesse must receive notification of any cancellations by 15 January 2022. Any trip earner who cancels after this date will be charged a cancellation fee of \$1,000 USD per person via a Wallet deduction. Should your Wallet not have enough funds for the full deduction at once, it will be reduced by whatever amount is available until the full amount has been deducted. Should you confirm that you are attending and not show up, the same process applies.

## DISTRIBUTOR RESPONSIBILITIES

Distributors must be active and in good standing with the company from the date of qualification through the trip dates, to take part in the trip. "Active" means a Distributor has generated 60 PV (Personal Volume) points during the SmartDelivery month. If the Distributor does not meet these qualifications, the earned trip and any airfare vouchers (where applicable) will be forfeited. All tickets are nontransferable and nonrefundable. All rooms are based on double occupancy, and trip earners may choose the person with whom they wish to room by notifying Jeunesse before the deadline in the "Accommodations" section. Trip earners are responsible for making sure they have a current passport with an expiration date that is at least six months after the trip end date, and if necessary, a visa to enter the country or countries. Trip benefits will be denied if they are the result of a violation of Section 6 of the Policies & Procedures.

## GUEST POLICY

1) Trip earners of a "full trip for one" or a "full trip for two" will be allowed to bring guests in the following priority, pending availability:

- (a) Total value of their earned trip promotion
- (b) Rank

2) Trip earners must inform Jeunesse of their intended guest(s) on or before 31 December 2021 via email to [Incentives@JeunesseHQ.com](mailto:Incentives@JeunesseHQ.com) and through the online RSVP system in Joffice. A Jeunesse representative will reach out within 10 business days of the close of the RSVP period, if your request has been granted.

3) Trip earners whose guest(s) has/have been approved by Jeunesse are responsible for booking and covering the cost of airfare (where applicable) for guest(s). There will be an additional cost per guest, to be paid to Jeunesse, for hotel accommodations, meals, planned activities and ground transportation (where applicable) during the trip.

4) Guests may not be a Jeunesse Distributor.

5) Guests can be children.

**THESE POLICIES ARE SUBJECT TO CHANGE WITHOUT NOTICE.**

# 2021 SALES INCENTIVE TRIP FAQs – BRAZIL

## QUALIFICATION & RSVP

### HOW DO I KNOW IF I QUALIFY FOR THE 2021 SALES INCENTIVE TRIP TO BAHIA, BRAZIL?

Please see policy document found in Jcloud™/[Region]/[Language] for details about how to qualify. Within approximately 10 days of the promotion period closing, if you have qualified, you will also see an RSVP button next to the trip in Reports/Distributor Reports/[Trip Name].

### ONCE I'VE BEEN NOTIFIED THAT I'VE EARNED THE TRIP, HOW DO I RSVP AND REGISTER?

Please click the “RSVP” button next to the trip in Reports/Distributor Reports/[Trip Name], or follow the prompts in your email invitation to register via the online RSVP form. If you have not received an email invitation, please reach out to [Incentives@JeunesseHQ.com](mailto:Incentives@JeunesseHQ.com). We ask that you provide as many answers to the registration questions as you can. It will help us to plan a wonderful experience for you and your guest, should you bring one.

### WHAT ARE MY DEADLINES?

RSVP DEADLINE: 31 December 2021

GUEST REQUEST DEADLINE: 31 December 2021

CANCELLATION DEADLINE: 15 January 2022

### WHAT HAPPENS IF I CANNOT ATTEND?

If you cannot attend — though we sincerely hope you can — you will forfeit the trip. The trip is nontransferable and has no cash value.

### WHAT HAPPENS IF I CONFIRM THAT I AM COMING AND THEN NEED TO CANCEL?

Jeunesse must receive notification of your cancellation no later than 15 January 2022.

Any trip earners who cancel after that date may still have portions of accommodations, amenities, gifts, prizes and activities reported to the proper tax authority, where required, as well as be charged the cancellation fee of \$1,000 USD per person, per the cancellation policy.

### WHAT HAPPENS IF I DO NOT CONFIRM THAT I AM COMING, AND I SHOW UP ANYWAY?

We want to give you the pampering you deserve! In order to do that, we must know in advance that you are coming so we can arrange the proper accommodations. Unfortunately, we cannot guarantee accommodations for those who choose to attend without providing an RSVP by the deadline.

### WHAT IF I WANT TO BRING AN ADDITIONAL GUEST(S), BUT I ONLY QUALIFIED FOR A TRIP FOR ONE?

While we encourage every member of our Jeunesse Family to work toward joining us on our Sales Incentive Trips, we can only grant you the specified trip you earned through the promotion.

We do welcome additional guests within certain guidelines outlined in our policy document found in Jcloud/[Region]/[Language]. If you would like to bring an additional guest within these guidelines, please let us know before the deadline, and according to the details outlined in the policy document.

### DO I HAVE TO RSVP THROUGH THE RSVP SYSTEM OR CAN I JUST SEND AN EMAIL?

We want to make sure to provide an incredible and seamless experience for you; therefore, we ask that everyone RSVP through the RSVP system as the questions are specific to you and your trip! The RSVP system also has waivers for you to review to ensure that you are aware of some important information that we need to share with you and your guests. It is therefore very important that you RSVP through the RSVP system. We cannot accept emails as a form of RSVP.

## TRAVEL & FLIGHT DETAILS

### DO I NEED A VISA OR PASSPORT?

It is highly recommended that you check with your local embassy to determine whether a visa is needed and whether there is a cost associated. If you need to request a visa letter, please email [Incentives@JeunesseHQ.com](mailto:Incentives@JeunesseHQ.com).

### HOW ARE FLIGHTS BOOKED?

Once you have submitted your RSVP through the online registration system, you are then responsible for booking and paying for your own flights. There are no flight vouchers available as part of this promotion, and you will therefore not be reimbursed. We recommend booking as early as possible to get the best rates, so you will have more to spend on souvenirs!

### WHICH AIRPORT SHOULD I USE, AND WHAT IS THE AIRPORT CODE?

Salvador-Deputado Luís Eduardo Magalhães International Airport  
Airport Code: SSA

### ARE AIRPORT TRANSFERS PROVIDED?

Airport transfers are not provided as part of this incentive; therefore, should you need to fly, it will be your responsibility to make transportation arrangements to and from the airport.



# ACCOMMODATIONS & TRIP DETAILS

## WHERE WILL I BE STAYING?

Along with your Jeunesse Family, you will be staying on-site at the all-inclusive\* Costa do Sauípe Resort in one of their incredible properties! Please note that there are four different hotels within Costa do Sauípe. We will let you know which property you will be staying at a minimum of 3 weeks prior to arrival.

This will be based on:

- (a) Total value of your earned trip promotion
- (b) Rank

## IS GRATUITY INCLUDED IN THE ALL-INCLUSIVE PACKAGE?

Gratuities are not expected; it is therefore at your discretion to offer a gratuity to the resort staff should you receive excellent service.

## WHAT SHOULD I PACK, AND IS THERE A DRESS CODE?

We recommend casual attire for most of the trip. For opening and closing gatherings, cocktail attire can be worn. Be sure to check the agenda as we get closer to the trip for more specific attire details.

### You may want to pack:

- Comfortable walking shoes
- Sunscreen
- Umbrella or sun hat
- Sunglasses
- Bathing suit
- Camera/smartphone

## ARE ALL MEALS INCLUDED?

Costa do Sauípe is an all-inclusive resort, meaning meals are included at its dining venues.\*

## WHAT IS THE LOCAL CURRENCY?

The currency in Bahia is the Brazilian Real (BRL).

\*Some restrictions on premium alcoholic beverages may apply; please consult hotel upon arrival.

# ITINERARY

Complete itinerary details will be provided prior to the trip! Please be sure to check JeunesseTravel.com as well as your Joffice for updates.

## WHEN WILL I KNOW WHICH ACTIVITIES WE WILL BE DOING DURING THE WEEK?

As we finish planning your getaway, we will post your itinerary in your Joffice! Once you arrive at Costa do Sauípe, you will also be able to pick up a printed itinerary and some fun swag from the hospitality desk, where a Jeunesse representative will be present.

## WHO DO I ASK IF I HAVE QUESTIONS WHEN I ARRIVE?

We will have plenty of Jeunesse staff on hand to answer any questions that you may have when you arrive.

## WHAT HAPPENS IF JEUNESSE CANCELS OR POSTPONES OUR INCENTIVE TRIP?

While we never expect to cancel or postpone any of our trips, unforeseen circumstances can arise. We highly recommend you purchase travel insurance to cover any costs that you may incur related to the trip, such as flights. Jeunesse will not reimburse any out-of-pocket costs that a Distributor incurs for themselves or their guests, should a trip be canceled or postponed.

