QUEENSTOWN
NEW ZEALAND
JEUNESSE TRAVEL 2021

AUSTRALIA AND NEW ZEALAND **SALES INCENTIVE TRIP** 2022: NEW ZEALAND

GENERAL INFORMATION & POLICIES

Distributors are given the opportunity to earn a trip for one, in a shared room with another trip earner of the same gender, or earn a trip for two in a private room. Various levels of airfare vouchers will be offered within those trips, for a memorable Jeunesse Travel experience.

TRIP LOCATION
Queenstown, New Zealand

TRIP DATES
Arrival: Friday 4 March 2022
Departure: Tuesday 8 March 2022

QUALIFICATION PERIOD
Starts: 12:01 a.m. ET 1 Sept. 2019
Ends: 11:59 p.m. ET 31 Jan. 2020

TRIP ATTENDANCE GUIDELINES
Trip earners at all ranks below Diamond Director must attend the Sales Incentive Trip for the region where their business is registered and may only attend one Sales Incentive Trip with costs covered by Jeunesse, per the trip promotion. Trip earners who achieve the rank of Diamond Director or above prior to the deadline may attend one Sales Incentive Trip in the region of their choice with costs covered by Jeunesse, per the trip promotion. Highest achieved rank is defined as the highest rank ever earned. Temporary rank assignment purchased via promotions and special programs is not an achieved rank.

RSVP REQUIREMENTS
Trip earners are required to RSVP for the trip via the online RSVP system in Joffice™ by **1 January 2022**; otherwise, space is **not guaranteed**.

AIR TRAVEL
Once the RSVP is submitted through the online registration system, trip earners will be responsible for booking their own roundtrip flights. We will reimburse you the value of the earned airfare voucher, up to, but not exceeding the amount of your purchased airfare receipt. Reimbursements will be issued 30 days after the close of the trip, after you have emailed the receipt(s) to louise.corran@jeunessehq.com. Please see the FAQs section at the end of this document for more details.

Please note: While we never expect to cancel or postpone any of our trips, unforeseen circumstances can arise. We highly recommend you purchase travel insurance to cover any costs that you may incur related to the trip, such as flights. Jeunesse will not reimburse any out-of-pocket costs that a Distributor incurs for themselves or their guests, should a trip be canceled or postponed.

PASSPORT
Please ensure that your passport is current, and you require to have six months validity after arrival. Please check that your passport is issued in the same name as your reservation.

ACCOMMODATION
Each trip earner will be provided with accommodations in a standard guest room. Trip earners of all ranks who receive a "full trip for one" will receive one bed in a double occupancy room and can choose the person with whom they would like to share the room, if BOTH trip earners inform Jeunesse of their request on or before 1 January 2022. Please send an email with your request to **louise.corran@jeunessehq.com** and submit the request through the online RSVP system in Joffice. If no rooming request is made, trip earners of all ranks who receive a "full trip for one" will be paired with another "full trip for one" earner of the same gender. Trip earners who receive a "full trip for two" will receive one double occupancy room and will room with their chosen guest, who may not be another Jeunesse Distributor.

AIRPORT GROUND TRANSFERS
When possible, ground transportation will be provided between the airport and the hotel on official arrival and departure days. Anyone arriving prior to or staying past those dates would be responsible for their own transfers. Please note ground transportation is **not guaranteed**. For more information, refer to the FAQs in Joffice or visit JeunesseTravel.com.

MEALS
Most meals are provided, with the exception of two dinners. Please see the trip itinerary for details.

INCIDENTAL CHARGES
No incidental charges are covered.

ACTIVITIES
We want you to get to know this amazing destination; therefore,

some activities will be provided, and you will also get free time to INDULGE. DISCOVER. EXPLORE. on your own.

CASH-IN-LIEU
Cash-in-lieu of attendance is not allowed.

TRANSFERS
All earned trips and airfare vouchers (where applicable) are nontransferable and have no cash value.

TAX REPORTING
Cost of accommodations, meals, gifts, prizes and activities will be reported as taxable income to the proper tax authority, where required.

CANCELLATION
Jeunesse must receive notification of any cancellations for the Asia-Pacific & Africa Sales Incentive Trip 2022: New Zealand by 15 January 2022. Any trip earner who cancels after this date will be charged a cancellation fee of $1,000 USD per person via a Wallet deduction. Should your Wallet not have enough funds for the full deduction at once, it will be reduced by whatever amount is available until the full amount has been deducted. Should you confirm that you are attending and not show up, the same process applies.

DISTRIBUTOR RESPONSIBILITIES
Distributors must be active and in good standing with the company from the date of qualification through the trip dates, to take part in the trip. "Active" means a Distributor has generated 60 PV (Personal Volume) points during the SmartDelivery month. If the Distributor does not meet these qualifications, the earned trip and any airfare vouchers will be forfeited. All tickets are nontransferable and nonrefundable. All rooms are based on double occupancy, and trip earners may choose the person with whom they wish to room by notifying Jeunesse before the deadline in the Accommodations" section. Trip earners are responsible for making sure they have a current passport with an expiration date that is at least six months after the trip end date, and if necessary, a visa to enter the country or countries. Trip benefits will be denied if they are the result of a violation of Section 6 of the Policies & Procedures.

GUEST POLICY
1) Trip earners of a "full trip for one" or a "full trip for two" will be allowed to bring guests in the following priority, pending availability once all trip earners have been accommodated:
(a) Total value of their earned trip promotion
(b) Rank
2) Trip earners must inform Jeunesse of their intended guest(s) on or before 1 January 2022 via email to louise.corran@jeunessehq.com and through the online RSVP system in Joffice. A Jeunesse representative will reach out within 10 business days after the close of the RSVP period, if your request has been granted.
3) Trip earners whose guest(s) has/have been approved by Jeunesse are responsible for booking and covering the cost of airfare (where applicable) for guest(s). There will be an additional cost per guest, to be paid to Jeunesse, for hotel accommodations, meals, planned activities and ground transportation (where applicable) during the trip.
4) Guests may not be a Jeunesse Distributor.
5) Guests can be children.

THESE POLICIES ARE SUBJECT TO CHANGE WITHOUT NOTICE.

FREQUENTLY ASKED QUESTIONS

QUALIFICATION & RSVP

HOW DO I KNOW IF I QUALIFY FOR THE 2022 SALES INCENTIVE TRIP TO NEW ZEALAND?
Please see the policy document found in Jcloud™/[Region]/[Language] for details about how to qualify. Within approximately 10 days of the promotion period closing, if you have qualified, you will also see an RSVP button next to the trip in Reports/Distributor Reports/[Trip Name].

ONCE I'VE BEEN NOTIFIED THAT I'VE EARNED THE TRIP, HOW DO I RSVP AND REGISTER?
For Distributors in Australia and New Zealand, please click the "RSVP" button next to the trip in Reports/Distributor Reports/[Trip Name], or follow the prompts in your email invitation to register via the online RSVP form. If you have not received an email invitation, please reach out to louise.corran@jeunessehq.com.

We ask that you provide as many answers to the registration questions as you can. It will help us to plan a wonderful experience for you and your guest, should you bring one.

WHAT IS MY DEADLINE TO RSVP?
1 January 2022

WHAT HAPPENS IF I CANNOT ATTEND?
If you cannot attend — though we sincerely hope you can — you will forfeit the trip. The trip is nontransferable and has no cash value.

WHAT HAPPENS IF I CONFIRM THAT I AM COMING AND THEN NEED TO CANCEL?
Jeunesse must receive notification of your cancellation for the Asia-Pacific & Africa Sales Incentive Trip 2022: Queenstown, New Zealand no later than 15 January 2022. Any trip earners who cancel after that date will be charged the cancellation fee of $1,000 USD per person, via a Wallet deduction. Should your Wallet not have enough funds for the full deduction at once, it will be reduced by whatever amount is available until the full amount has been deducted. Should you confirm that you are attending and not show up, the same process applies.

WHAT HAPPENS IF I DO NOT CONFIRM THAT I AM COMING, AND I SHOW UP ANYWAY?
We want to give you the trip you deserve! In order to do that, we must know in advance that you are coming so we can arrange the proper accommodations. Unfortunately, we cannot guarantee accommodations for those who choose to attend without providing an RSVP by 1 January 2022.

WHAT IF I WANT TO BRING AN ADDITIONAL GUEST(S), BUT I ONLY QUALIFIED FOR A TRIP FOR ONE?
While we encourage every member of our Jeunesse Family to work toward joining us on our Sales Incentive Trips, we can only grant you the specified trip you earned through the promotion.

We do welcome additional guests within certain guidelines outlined in our policy document found in Jcloud/[Region]/[Language]. If you would like to bring an additional guest within these guidelines, please let us know before 1 January 2022, and according to the details outlined in the policy document.

WHAT ARE MY DEADLINES?
RSVP DEADLINE: 1 January 2022
GUEST REQUEST DEADLINE: 1 January 2022
CANCELLATION DEADLINE: 15 January 2022
TRANSPORTATION DEADLINE: 4 February 2022

TRAVEL & FLIGHT DETAILS

DO I NEED A VISA OR PASSPORT?
Australian passport holders do not require a visa for New Zealand, but we do highly recommend that you check with your local embassy or via this government website https://www.immigration.govt.nz/new-zealand-visas or your travel agent to determine whether a visa is needed and whether there is a cost associated. If you need to request a visa letter, please email louise.corran@jeunessehq.com.

WHAT HAPPENS IF I DID NOT GET THE PROPER TRAVEL DOCUMENTS (SUCH AS A VISA) OR DO NOT HAVE THE APPROPRIATE PASSPORT DOCUMENTATION AND AM DENIED BOARDING OF MY FLIGHT?
Please ensure that your passport is current, and you require to have six months validity after arrival. Please check that your passport is issued in the same name as your reservation.

HOW ARE FLIGHTS BOOKED?
Once you have submitted your RSVP through the online registration system, you are then responsible for booking and paying for your own flights. We recommend booking as early as possible to get the best rates, so you will have more to spend on souvenirs!

HOW AND WHEN WILL I RECEIVE MY TRAVEL VOUCHER FOR MY FLIGHTS?
Once you have booked your flight, please email the receipt to louise.corran@jeunessehq.com. Reimbursements can take up to 30 days after the completion of the trip and are only issued to Distributors who attended the trip. We will reimburse you the value of the earned airfare voucher.

While we know business class can be tempting, should you choose to purchase a ticket priced higher than the value of your voucher, you will be responsible for the difference.

Distributors who attended the trip. We will reimburse you the value of the earned airfare voucher.

BOOK WITH A RECOMMENED TRAVEL AGENT:
If you are not booking your travel directly with the operators, we would recommend booking your flights and travel insurance with the below recommended travel agents.

Delightful Travel based in Melbourne.
(English & Chinese speaking agents)
PHONE: 03 9890 0826 / 0402 378 328
EMAIL: eli@zhsh.com.au

ARE AIRPORT TRANSFERS PROVIDED?
Ground transportation for trip earners between the airport and hotel will be provided roundtrip on the main arrival and departure dates. If flight information is not provided by the deadline provided in this document, airport transfers cannot be guaranteed. Should you choose to arrive earlier or stay later, transfers will not be provided.

WHAT HAPPENS IF JEUNESSE CANCELS OR POSTPONES OUR INCENTIVE TRIP?
While we never expect to cancel or postpone any of our trips, unforeseen circumstances can arise. We highly recommend you purchase travel insurance to cover any costs that you may incur related to the trip, such as flights. Jeunesse will not reimburse any out-of-pocket costs that a Distributor incurs for themselves or their guests should a trip be canceled or postponed.

ACCOMMODATION

WHERE WILL I BE STAYING?
You will be staying at the 4 star Holiday Inn Express® & Suites Queenstown, which opened in July 2020 and are a part of the IHG brand family.

Holiday Inn Express is located in the prime position on the corner of Stanley and Sydney streets in Queenstown, providing close proximity to the city centre shopping, entertainment and outdoor activities.

ARE ALL MEALS INCLUDED?
Breakfast will be included at the hotel every day, so be sure not to skip the most important meal of the day! We will provide lunches on the days we are on our activities. There will be two dinners where you will be on your own to explore the city and eat where you'd like, so we recommend you bring at least $100 USD for these meals.

ITINERARY

WHEN WILL I KNOW WHICH ACTIVITIES WE WILL BE DOING DURING THE WEEK?
As we finish planning your getaway, make sure to regularly check the website and the Jeunesse Travel section of your Joffice pertaining to your trip for a full itinerary. Once you arrive at your hotel, you can pick up a printed itinerary and some fun swag at the hospitality desk, where a Jeunesse representative will be present.

WHO DO I ASK IF I HAVE QUESTIONS WHEN I ARRIVE?
Someone assigned to our group will be at the hospitality desk at your hotel to answer your questions.

WHAT SHOULD I PACK, AND IS THERE A DRESS CODE?
The first month of the autumn, March, is a moderate month in Queenstown, New Zealand, with average temperature fluctuating between 15°C and 4.8°C .

The most important thing to know when planning what to wear in New Zealand is that you should pack for "four seasons in one day", which means your packing list won't change drastically for winter versus summer. As the weather is forever changing, be prepared to carry a second warm outfit with you when you're out and about, in case of an unexpected rain shower.

In general, we recommend casual attire for most of the trip, as you may be doing a lot of outdoor activities. For opening and closing gatherings, cocktail attire should be worn.

YOU MAY WANT TO PACK:
- Warm down jacket that is wind and water resistant.
- Comfortable footwear, leather hiking boots recommended. Plus evening footwear
- Water bottle
- Travel umbrella or rain coat
- Sunscreen, hat and sunglasses
- Scarf, beanie and gloves
- Travel sickness pills if you experience motion sickness.
- Bug spray. Cold or warm, the sandflies will always come to the party!
- A formal / cocktail outfit for the farewell dinner.